

Tina Chen

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EDUCATION

Fordham University, Gabelli School of Business

Bronx, NY

Bachelor of Science in Finance; GPA 3.25

Expected May 2026

Relevant Coursework: Financial Management, Investments & Security Analysis, Corporate Financial Policy, Private Equity, Financial & Managerial Accounting, Legal Frameworks of Business, Value Investing

EXPERIENCE

Project Destined

Remote | New York, NY

CRE Bridge Program Associate & Team Lead

Aug 2023 - Present

- Selected for multiple competitive firm-sponsored bridge programs (JLL, Eastdil Secured) focused on real estate capital markets, institutional deal structuring, and investment analysis
- Completed 50+ hours of structured training led by industry professionals in underwriting, real estate finance, and cash flow modeling, applying feedback to improve models and strengthen investment theses
- Demonstrated strong passion for real estate by leading a team of 14 analysts through live case competitions, driving collaboration on investment pitch deck, underwriting, market comps, and value-add strategy
- Built financial models to evaluate IRR, cash-on-cash returns, and exit scenarios using NOI and cap rates
- Conducted in-depth research on property offering memorandum and CoStar report to assess risks and ROI
- Presented investment recommendations to real estate professionals by integrating quantitative underwriting and market research into clear, defensible investment narratives

Moncler

New York, NY

Client Sales Advisor

Dec 2024 - Mar 2025

- Achieved daily sales of \$20K with an average sale of \$3K, directly contributing to the boutique's consistent achievement of its \$700k monthly revenue targets during peak winter season
- Conducted 40 weekly personalized client outreach touchpoints, leveraging Moncler's CRM platform to strengthen client relationships, drive retention, and deliver tailored luxury experiences

Reformation

New York, NY

Sales Advisor

Mar 2024 - Dec 2024

- Consistently exceeded daily sales goal with \$2.2K average by applying product knowledge and sales data
- Delivered high-touch, personalized communication and styling services to drive engagement and loyalty

PROJECTS & COMPETITIONS

Gabelli School of Business Consulting Cup Challenge

Fall 2023

- Conducted in-depth analysis of Chipotle (\$CMG)'s 10-K, ESG disclosures, financials, and market position
- Developed a 30-page strategic growth report and pitched solutions aimed at enhancing stakeholder value

LEADERSHIP & CAMPUS INVOLVEMENT

Gabelli School of Business Dean's Council

Bronx, NY

Council Representative

Sep 2024 - Present

- Serve as the liaison between the student body and business school administration to address student concerns, foster strategic engagement initiatives, and enhance curriculum for over 2,000 students
- Assist in planning and executing events to promote community-building among students across campus

SKILLS & CERTIFICATIONS

Technical Skills: Microsoft Excel, DCF Valuation, Cash Flow Analysis, Powerpoint, Office, Microsoft Access, CoStar, Market Research, Property Analysis, Data Analytics, Investment Solutions, Accounting Principles

Certifications: Eastdil Secured RE Training Program, Envestnet Understanding of Investment Solutions

Languages: Mandarin Chinese (Fluent)